Name:_____ Month: _____

30/10...FOCUS!

Upcoming Events (Registered?):

1. Meetings:_____ 4._____ Quarterly Events:

2. Conference Calls_____ 5._____ Hostess Contest: _____

3._____ 6._____ _____

FACES & CLASSES

DATE	NEW	Name (Highlight Hostesses)	Phone	Appt type? / Gave packet?	Directions? / Sent reminder	HOSTESS Coached! / Set Sales Goal?	Pre-Pro-file #	Sales / Class Total	Basic Sold ?? #	Book 2?	Share 2?	Thank U cards	Follow Up Call ?	Gave CD Date	Picked up CD Date	Gave Info Brochure, NSD Prof., etc.	Inter-view 1-10?	Guest to meet-ing	Ponder Pink or MDM?	Fol-low-up	Re-cruited ?	Notes
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RECRUITING LAYERS

PERFECT START: 15 Faces in 15 DAYS CLASSES: 3 classes @ $300 (less than 1 class per week) = $900 Retail Sales = $450 PROFIT/$450 ws order SHARE: 6 interviews (2 per class) = 1 NEW recruit!

POWER START: 30 Faces in 30 DAYS CLASSES: 5 classes @ $300 (1 class per week) = $1500 Retail Sales = $750 PROFIT/$750 ws order CHICAGO! SHARE: 10 interviews (2 per class) = 2-3 NEW recruits!

DOUBLE POWER START PLUS: 60 Faces in 60 DAYS CLASSES: 10 classes @ $300 (2 classes and 1 facial per week) = $3000 Retail Sales = $1500 PROFIT/$1500 ws order (tip: break $1500 into 2 $800 to earn more BIZ BUILDERS) NATIONAL COURT OF SALES! SHARE: 20 interviews (2 per class) = 5 NEW recruits GOLD MEDAL and NATIONAL COURT OF SHARING TOP 10 (only need 24 for the Court!)

FACES & CLASSES

DATE	NEW	Name (Highlight Hostesses)	Phone	Appt type? / Gave packet?	Directions? / Sent reminder	HOSTESS Coached! / Set Sales Goal?	Pre-Profile #	Sales / Class Total	Basic ? #	Book 2?	Share 2?	Thank U cards	Follow Up Call ?	Gave CD Date	Picked up CD Date	Gave Info/Lit. Brochure, NSD Prof, etc.	Inter-view 1-10?	Guest to meet-ing	Ponder Pink or MDM?	Fol-low-up	Re-cruited ?	Notes
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RECRUITING LAYERS