

Getting Names the EASY WAY

This idea is from YOUR Sales Director...Emily Sims!

I am doing this and loving the results.

Contact your dentist (doctor, realtor, any location that has the clients you want) and make this offer.

Scripting for your call:

"Dr. Money I would like to make you a business proposal. I know you value your customers and would like to have a way to say thank you. I will provide a \$40 basket of products to do just that. We can place it where your customers check out. They will have the opportunity to sign up for this gift, compliments of you, Dr. Money. Here is how you really win. I will replace the basket every month and draw for a grand prize winner. All others in the basket will qualify for a private pampering session and \$10 in free product, compliments of you Dr. Money but NO cost to you."

Thats IT!!! I have personally done this and have had stellar results. My basket is in my dentist's office. On average I get 40 names per month from this.

I LOVE IT!!! Its also the quality of clients I am looking for, therefore, my booking and sales results have been great.

Gook LUCK!!

Sell your heart out!

Emily