

Wonderful Sr. Sales Director Deanna Eastman shared this Business Tip:

## Facial in a Bag

You need:

- a pretty cello bag (My Girlfriends House has beautiful ones)
- beauty book
- TimeWise sample
- Hydrating cream sample
- Trend Look card
- the facial in a bag card attached to this e-mail (thank you Joy Gerhauser for finding this for us)

She packaged up the bag with all the items sealed the bag and taped her business card to the outside leaving the information side of the card available and kept a pen in her pocket. She has passed out 10 of these so far in about 4 days and has gotten 2 bookings SO FAR! I think if you are even a little bit shy about passing out your card OR if you think you are too busy....this is GREAT!!!! Sit down and make up about 30-60 of these

and make it a goal to pass out 10 a week. WOW.....40 new names in one month.

Success is yours.....grab it and hold on and step into YOUR GREATNESS!!!!!!

Use the applicators I have provided for your convenience and enjoy creating a new look!

Finish your facial with this exciting, on trend **Look Card**

- Cleanse**—using the packet of TimeWise 3-in-1 Cleanser. Squeeze half the contents of this packet into your hand and with your fingertips, massage all over your face, avoiding the eye area. Remove with a damp cloth. (I have enclosed a disposable facial cloth for your convenience)
- Moisturize**—using the packet of TimeWise Age-Fighting Moisturizer. Squeeze half the contents into your hand. Using your fingertips, massage all over the face and neck, avoiding the eye area.
- Hydrate**—using the packet of Intense Moisturizing Cream or Oil Free Hydrating Gel. Squeeze half the contents into your hand. Using your fingertips, massage all over the face and neck, avoiding the eye area. These hydrators make skin soft, smooth and radiant, and hydrate for up to 10 hours.
- Protect**—when I give you a call, we can talk about the perfect protection formula and shade for your skin!

Thank you for trying our  
Facial in a Bag.

Don't forget to try our other  
pampering sessions:

Color 101  
Lips & Tips  
Pajama Party  
Mother/Daughter Makeovers  
Bridal Party Makeovers  
Trading Faces  
War on Wrinkles  
Holiday Shopping Spree

If you place your order within 48 hours of your Facial in a Bag, you will receive a FREE gift!

On \_\_\_\_\_ at \_\_\_\_\_  
(date) (time)

I know you will enjoy trying these products, which are formulated to give you the healthier, younger-looking skin we all want, and because you are a busy woman, I will call you to get your opinion

Thank you for agreeing to try our new "Facial in a Bag" Program!

Welcome to your private  
facial...

Your very own  
Facial in a bag!

Because life is busy,  
and it's so hard to find  
time

to pamper yourself,  
Mary Kay is now offering  
this convenient way to  
experience our fantastic  
products on your time...