

## Eyeliner Conversion Chart

Help your customers select a perfect new eyeliner shade with this handy chart.

If you liked Mary Kay® Eyeliner in...	You might try New Mary Kay® Eyeliner in...
Black	Black
Deep Brown	Deep Brown
Bronze	Bronze
Steely	Steely
Amethyst	Violet Ink
Navy	Dark Denim
Olive	Rich Jade
Taupe	No Replacement

## Lip Liner Conversion Chart

Help your customers select a perfect new lip liner shade that matches her lip tone. Remember, this is just a guide. Experiment with color to find your preferred look!

If you liked Mary Kay® Lip Liner in...	You might try New Mary Kay® Lip Liner in...
Neutral	Neutral or Caramel
Chocolate	Chocolate
Cappuccino	Cappuccino
Dark Chocolate	Dark Chocolate
Plum	Plum
Cinnamon	Spiced Tea or Caramel
Pink	Soft Blush
Dusty Pink	Spiced Tea or Soft Blush
Coral	Clear or Spiced Tea
Raspberry	Plum or Clear
Dark Berry	Plum or Clear

## Lip Gloss Conversion Chart

Help your customers select a perfect new lip gloss shade with this handy chart. Remember, this is just a guide. Experiment with color to find your preferred look!

If you liked Mary Kay® Nourishine® Lip Gloss in...	You might try Mary Kay® Nourishine Plus™ Lip Gloss in...	Another great Mary Kay® Nourishine Plus™ Lip Gloss option is...
Beach Bronze	Beach Bronze	
Cream & Sugar	Cream & Sugar	
Starry	Icicle	
Fancy Nancy	Fancy Nancy	Pink Luster
Melon Sorbet	Mango Tango	Au Naturel
Coral Rose	Pink Luster	Fancy Nancy
Pink Diamonds	Pink Parfait	Pink Luster
Berry Sparkle	Berry Tart	
Gold Rush	Beach Bronze	
Sugarberry	Berry Tart	
Sweet Raisin	Rich Spice	
Bronze Bliss	Rich Spice	